

# FileFacets Partner Program

## Revenue Generation for ECM Dealers and Service Providers

The FileFacets Partner Program is designed to give you the opportunity to offer the FileFacets intelligent content migration solution as an add-on to the ECM solutions and professional services you are providing to your customers today. Multi-faceted Partner Programs help you effectively market your FileFacets partnership and maximize revenue opportunities for your business.

### Your success is our success.

We are committed to supporting your sales efforts every step of the way – from co-branded marketing materials to sales team training.

The Partner Program onboarding process is as fast, easy, and effective as possible to ensure that your team has the knowledge and resources needed to define, build, and grow your FileFacets sales process to the benefit of both you and your customers.

## Partner Packages

FileFacets Partner Programs include comprehensive technical, product, and sales team training to equip your team with the tools needed for success.

## Sales Support

You will have access to a dedicated FileFacets Customer Success Manager who will work with you and your team to define measurable deliverables to ensure the success of our partnership.

## Marketing Support

You will have access to FileFacets marketing material including brochures, sales presentations, product datasheets, case studies, and co-branding marketing materials.

## Training and Certifications

FileFacets prepares you for success with comprehensive sales team training and product training so you can successfully offer FileFacets to your clients. The training sessions are delivered to your team over a two-day course, arming your business with the knowledge and resources to sell and support your customers.

## Content Analysis Reporting

The Content Analysis Tool allows for capture and reporting of data from multiple sources for an unlimited number of customers. These reports allow you to augment your consulting practice with a significant revenue generating engine.

## FileFacets Demo

Your company will receive an online FileFacets demo license preloaded with sample data and projects to allow you to showcase the features and flexibility of FileFacets to your team and clients. The demo includes sample projects and migration to and from the following

**Save Time.** FileFacets can save months of manual file categorization, attribution, and data migration.

**Increase Productivity.** Move more clients through migrations and complete more projects – faster.

**Save Your Clients Money.** No infrastructure costs, reduces data storage and back-up costs.

**Increase Revenue.** Bundle with current ECM licenses & professional services – easy migration sells more ECM licenses. FileFacets sales become a new revenue stream.

## FileFacets License and Training includes:

- ✓ FileFacets Subscription
- ✓ Sales Team Training
- ✓ Product Training
- ✓ Pre-sales demo support
- ✓ Access to Marketing collateral
- ✓ Access to Sales tools

